



SEED - SEEDLINGS - MATURE PLANTS

Well, Hi again, you Special People! August Special People, I mean. Here we are with the kind of offers you like. And we like them, too, because they help make an otherwise dull month into a GOOD month. Such once-a-year buys keep our old friends happy and make new friends, of which we cannot have too many.

If you have never flaked Orchid seed, here's your chance to try without too much of a gamble. Or, if you'd rather not risk it but still would like to watch a batch of "green dots" grow up into beautiful Orchids, we'll flask 'em for you. Specials Number One and Two tell all about it.

Or, how about some wonderful Hybrid seedlings that should bloom in another year? Newly established in the  $3\frac{1}{2}$ -inch pots, the majority will bloom without another move, and if you're lucky, one or more of yours will be PRIZE WINNERS. You pay through the nose for that kind of Orchids AFTER they have bloomed and have been awarded, but you can buy them most reasonably now. See AUGUST SPECIAL NUMBER THREE.

Have you discovered what a gay riot of color a strap leaf Vanda can provide? Read AUGUST SPECIAL NUMBER FOUR and see if you can resist adding at least one lovely Vanda plant in spike to your collection.

"Amnesia Victims", blooming size and recently repotted by our expert potter, will turn out a quantity of nice flowers, as readily salable as if you knew their names. Some of you who are making your Orchids "Pay Their Way", report that Amnesia Victims invariably show a nice profit on their very first flowering. SPECIAL NUMBER FIVE.

AUGUST SPECIAL NUMBER ONE

(Five 2-flask packets Orchid Seed, Media, Calcium hypochlorite)

- #885 C. TRIANAE, CLINKABERRYANUM X BLC GOLDEN AGE - Many fine Yellows expected.
- #886 POTINARA RED FRIAR VAR CORAL QUEEN X LC TWINKLE STAR - Unusual colors, from red-flushed orange to brilliant crimson purples. Send 50¢ for slide of Potinara.
- #887 LC WALTER WINCHELL X BC HARTLAND - Grand medium to dark Blc's.
- #888 C. HENRIETTA JAPHET X C. PEARL HARBOR - Quantities of small to medium White flowers of very heavy substance. Much in demand for Weddings.
- #889 C. BARBARA BILLINGSLEY X BLC CAROLS - Top quality White "Brasso" cross for Winter-Spring blooms of fine form and substance.

Follow instructions on Pages A and B in your folder for preparing your flasks and sowing the seed. You don't need an autoclave, pressure cooker or other expensive equipment. With modest success, you should have \$100.00 to \$200.00 dollars worth of seedlings in flasks ready to sell in a year. In two years, the community pots should be worth at least \$1,000.00. BUT ALL YOU PAY NOW FOR THE ABOVE IS

\$15.00.

UNITED STATES GOVERNMENT

1. The purpose of this document is to provide information regarding the various types of contracts that may be awarded by the Department of Defense.

2. It is the policy of the Department of Defense to award contracts on a competitive basis, unless it is determined that awarding a contract on a non-competitive basis is in the best interest of the Government.

3. The following types of contracts are commonly awarded by the Department of Defense:

- a. Fixed Price Contracts
- b. Cost Plus Fixed Fee Contracts
- c. Cost Plus Percentage Fee Contracts
- d. Time and Materials Contracts

4. Each type of contract has its own set of characteristics and is subject to specific regulations and procedures.

5. The selection of a contract type is based on a number of factors, including the nature of the work to be performed, the estimated cost, and the risk to the Government.

DEFINITIONS

6. The following definitions apply to the terms used in this document:

7. Fixed Price Contract: A contract in which the price is fixed at the time the contract is awarded.

8. Cost Plus Fixed Fee Contract: A contract in which the Government reimburses the contractor for all allowable costs, plus a fixed fee.

9. Cost Plus Percentage Fee Contract: A contract in which the Government reimburses the contractor for all allowable costs, plus a fee expressed as a percentage of the cost.

10. Time and Materials Contract: A contract in which the Government reimburses the contractor for the actual time and materials used in the performance of the work.

11. Competitive Bidding: A process in which the Government solicits bids from potential contractors and awards the contract to the lowest bidder.

12. Non-Competitive Bidding: A process in which the Government awards a contract to a single contractor without soliciting bids from other potential contractors.

Please ship the following AUGUST SPECIALS. While they last, I may order as many SPECIALS as I choose, between now and Aug. 31st, 1956.

How many \_\_\_\_\_ Price \_\_\_\_\_

AUG. SPECIAL) Five Crosses Hybrid Seed, with media, etc.  
NUMBER ONE:) for sowing same. Described on Page 1.

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AUG. SPECIAL) Newly Sown Flasks of Hybrid Seed, just  
NUMBER TWO:) showing signs of germination. Pages 1A, 2.  
 Choice of crosses on Pink Page 2: \_\_\_\_\_

Plus #Ph-30 \_\_\_\_\_

AUGUST SPECIAL CROSSES: \_\_\_\_\_

Plus #Ph-30 \_\_\_\_\_.

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AUG. SPECIAL) Nearly Mature Hybrid Seedlings in 3 $\frac{1}{2}$ -inch pots.  
NUMBER THREE:) Listed on Page 2. My choice of crosses: \_\_\_\_\_

Or, one each, ALL TEN \_\_\_\_\_.

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AUG. SPECIAL) Potted Mature Vanda Hybrid with bloom  
NUMBER FOUR:) spike started. Described on Page 3.  
 Or, my choice of Vanda Hybrids from yellow  
 Page 8, plus one in spike of your choice \_\_\_\_\_.

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AUGUST SPECIAL) Mature, Potted "Amnesia Victims" Hybrids for  
NUMBER FIVE:) profuse bloom production. Described on Page 3.  
 Send all Cattleya \_\_\_\_\_ Or \_\_\_\_\_

Cattleya and \_\_\_\_\_ Dendrobium. Or, all Dendrobium \_\_\_\_\_

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St. & No. \_\_\_\_\_

City & State \_\_\_\_\_

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#730 BLC MARION RYERSON X LC DERRINANE - Full, med. to dark blc's; fall or twice.

#732 LC WESTWOOD X BLC MARION RYERSON VAR HARTLAND - Dark red-plum. Winter or twice.

#737 LC GWEN SANDER X C. TRIANAE, ED KNIGHT - Expect "lipstick petal tips".

Any single seedling from above list (in 3 $\frac{1}{2}$ -inch pot).....\$6.00, prepaid.  
 Any THREE above (YOUR selection).....\$15.00 prepaid in U.S.  
 Any SIX above (YOUR selection).....\$25.00 (charges collect).  
 Or, ONE of EACH of the above crosses (All Ten seedlings).....\$35.00 " "

Please note: The above seedlings were recently shifted to 3 $\frac{1}{2}$ -inch pots and will be shipped IN POTS unless otherwise requested. But the osmunda in their former pots was still good and roots were not disturbed, so they have gone right on growing and most should bloom without an additional re-potting.

When YOUR first of these seedlings blooms for you, I'd be greatly surprised if you were willing to part with it for fifteen dollars in cash!

[illegible]

Spends no more on food \$100.00, but all for food for the day. It is a good idea to have a good supply of food in the house to sell in a pinch. In case of a fire, the money is gone. With money in the house, you should have a good supply of food in the house. You don't need an automatic, pressure cooker, or a new refrigerator. Better investments are put in a good house, a good car, and a good job. The house is the most important thing in life. The car is the next most important thing. The job is the most important thing. The house is the most important thing. The car is the next most important thing. The job is the most important thing.

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## AUGUST SPECIAL NUMBER TWO - Flasks of Newly Germinated Seed

The enclosed Page 1-A tells you about our new FLASKING SERVICE, by which you can buy the flasks of Orchid Agar ALREADY SOWN FOR YOU with whatever crosses you choose. Prices quoted for the newly germinated flasks apply to pink Page 2 in your folder. On this AUGUST SPECIAL, I will also sow any single flask of any cross listed on the preceding AUGUST SPECIALS PAGE 1 for \$5.50; any TWO of the AUGUST SPECIAL seed crosses listed for \$10.00; or one of EACH cross - ALL FIVE NEWLY SOWN FLASKS..... \$20.00.

SPECIAL BONUS: Anyone ordering five or more flasks (either August Specials or from regular list) may buy a newly sown 250cc flask of PINK PHALAENOPSIS hybrid, Ph-30 - P. PINK HAWAII X P. MARMOUSSET, for an additional \$5.00. Limit, one such flask per customer. I never sell Phalaenopsis seed, as it must be flaked within 48 hours for best results, but this is already in the flasks as the list goes to press.

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AUGUST SPECIAL NUMBER THREE - Hybrid Orchid Seedlings in 3 $\frac{1}{2}$ -inch pots.

Far from being "Babies", these are the "Adolescents" in the Orchid World. We expect to flower most of them in one more year, and in their 3 $\frac{1}{2}$ -inch pots. This assumes maximum growing conditions and care, though, so it's better to allow 18 months for the first blooms to appear. However, anyone with conditions adequate for mature plants can grow and bloom these husky, big seedlings! For more complete description of crosses, see pages 4, 4-A and 5 in your folder.

- #67 LC NEW YORK ALBA X C. LABIATA ALBA - White-Col.-Lip for Fall.
- #70 C. ELEANORE ALBA X C. NUTLEY ALBA - Expect White-Col.-Lip twice yearly.
- #72 LC MEM. REMY CHOLET X LC PRINCESS MARGARET - Medium to dark; Spring & Fall.
- #79 LC WHITEWINGS (Cynthia alba x Enid Alba) - WCL for June or twice yearly.
- #398 LC GEORGE BALDWIN X OLIVER LINES - Free-flowering Med. Lav. Heavy substance.
- #651 C. BARBARA BILLINGSLEY X C. RITA SLADDEN - Productive White; Late Winter, Spring.
- #711 LC BRITANNIA ALBA X LC PARIZADE ALBA - WCL for Easter - Mother's Day.
- #720 BLC MARION RYERSON X LC DERRYNANE - Full, med. to dark Blo's; Fall or twice.
- #732 LC WESTWOOD X BLC MARION RYERSON VAR HARTLAND - Dark red-plum. Winter or twice.
- #737 LC GWEN SANDER X C. TRIANAE, ED KNIGHT - Expect "lipstick petal tips".

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Page 8: You will want to do all the colors you don't already have. - with 2 1/2

downless start teaching for your pencil before you have finished reading the enclosed  
list of colors, also constant bleeding habit and long-lasting qualities - will

those of you who already have discovered what a Joy Vanda Lysolite can be - with color

During this August special sale, I will send you a trade in spools for  
must be in just the right stage for shipment, selection will have to be left to me.  
decision would be a plant with the bloom spools already started. And because the spools  
But if you've never tried a Trade, you may need to be convinced, and your own photo-

Quantity orders will probably include one or more that is in stock, but if you want to be sure, add the above AUGUST SPECIAL to your order. The additional plant I sell for you will be different from any you have collected.

Some of my August Special People wait from August to August to meet up on "Anniversaries" (last day of the month) and have found it really pays when to wait. In a year, they are going to profit more than ever, and here's why!

This Spring I acquired a large block of fairly mature, blooming rose hybrids from a local grower who had been growing them in the open, under very light shade, for the past year and a half. They are not a shiny, lush green, like most greenhouse plants, and some leaves look as battered as if just imported from the jungles. And they are tough as leather, with fat, healthy pseudobulbs.

AND ARE THEY BLOOM PRODUCERS? You can see they have blossomed on nearly every island, and the ones that have blossomed for me since I got them (Spring three times) have averaged FOUR 7-inch blooms per head! If the rest do that well (and the former owner assures me they will) and if you have any interest at all for flowers, I don't see how you can fail to make money with these plants.

Also about sixty DENDROBIUM HYDRIS (late Winter blooming) available at the same prices. Those are in 5-inch pots. Please state if, and how many Dendrobiums you want.

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Each of the above should be worth \$15.00 or more when in bloom, so that by growing it less than a year should make even a single plant "double its purchase price"! If you sell four cornucopas, at \$5.00 each, you will nearly triple your investment, and still

OVER THE PLANT: